

Money Managers (India) Pvt Ltd



More than thirty years ago when we started this Group, we had dreams in our heart and vision in our mind. Project Finance/ Debt Syndication consultancy was the first venture in January 1991. In this journey we have helped numerous clients from various industries such as hoteliers, builders, manufacturers, exporters, traders, infrastructures, etc in arranging funds from Banks and Financial Institutions.

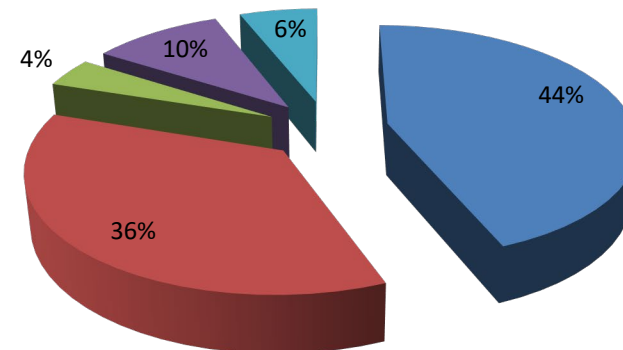
Having achieved a successful position in Corporate finance advisory, the Group added new verticals with entering into merger & acquisition & private equity advisory services.

“We at Money Managers believe that clients don’t make purchases, they form Relationships. We, therefore, focus on recognizing their needs and ambitions and then provide products and services, which leads to sustained client satisfaction. Repeated and sustained client satisfaction develops Relationships, which is the key to success.”

Mr. Subodh Dharkar
Managing Director

Clientele

■ Hospitality ■ Real Estate ■ Jewellery ■ Manufacturing ■ Infrastructure



Corporate Finance Advisory

We assess and prepare an optimum financing structure based on the prevailing lending parameters to assist the client in raising debt from various banks/ financial institutions. We have helped our clients to raise debts from various top public/ private sector banks. We also organize funds from some of the prestigious co-operative and foreign Banks.

APPROACH

- Carrying out historical, financial and functional analysis of the client.
- Designing and consulting financial product suitable to client need.
- Preparing financial projections, Information Memorandum, Techno Economic Viability report and CMA data.
- Presentation to the banks/financial institutions.
- Completing Banks' appraisal formats & carrying out all necessary process as per Banks' protocols required for the sanction.
- Execution of all post sanction documents in consultation with client and bank and completing all disbursement formalities.
- Liasoning with Valuers, Advocates and any other consultants.

We Deal With

1. State Bank of India
2. HDFC Bank Ltd
3. Saraswat Co op Bank Ltd
4. Capri Global Capital Ltd
5. Capri Housing Finance Ltd
6. Kotak Realty Fund
7. Axis Asset Management Company
8. Axis Finance Ltd
9. JM Financial Ltd (NBFC & ARC)
10. Integrow Assets Management
11. ICICI Housing Finance Ltd
12. Bajaj Finserv
13. Hero Housing Finance Ltd
14. Tourism Finance Corporation of India



Mergers & Acquisition Advisory

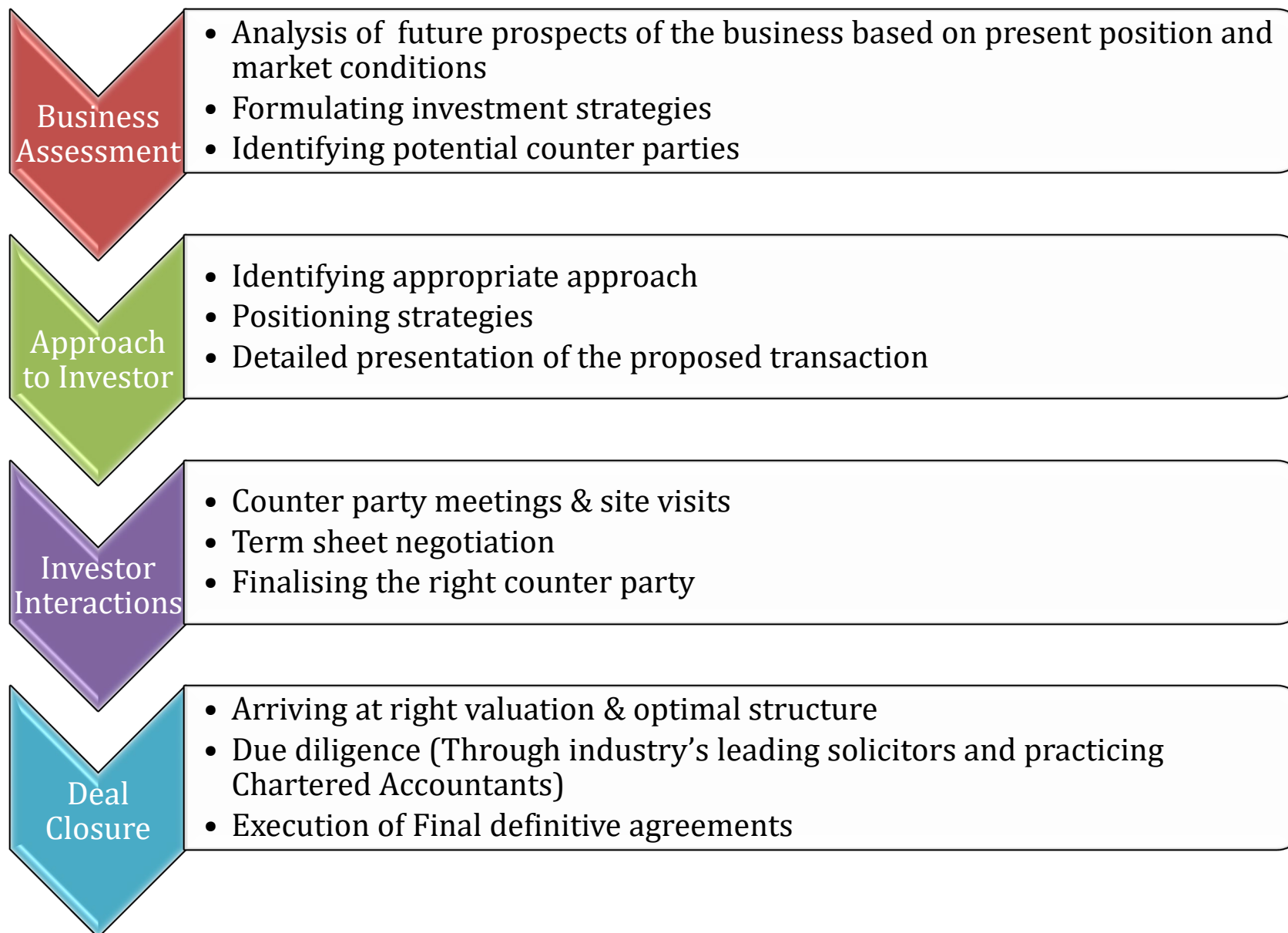


After successful establishment of corporate finance division, Money Managers diversified into Mergers and Acquisitions (M&A) Advisory specialised in Hospitality and Real Estate Industry. Money Manager's strong domain knowledge, expertise and relationships with financial institutions gives it the ability to offer proficient advice to investors/clients.

Our long market standing enables us to source relevant targets to our investors from across the globe. We ensure that our clients get quality assets and competitive pricing at the same time our investor gets the best returns. We also work with stressed asset management departments of the Banks and ARC for sale of their hotel properties which have turned NPA. This route also enables investors to maximize their ROI by acquiring properties at most reasonable/economical price in the market.

While evaluating M&A deals, we also assist clients in obtaining transaction financing, through our corporate finance services.

Management of End to End M&A Deal Process (Investor Side/Target Side)





Private Equity Advisory

We at Money Managers help our clients in securing finance through our extensive network. We enables the clients to raise capital from private players from domestic & overseas market at optimum cost. Our Capital Raising services are tailored to suit client requirements and provide end to end resource support for effective implementation.





Hospitality



With our vast experience in Hospitality Industry, it was most natural extension of our business activity. AHS Hospitality India, a joint venture with Thailand-based hotel management company Absolute Hotel Services & HR Group from Germany. We offer a range of hotel management services, from branding and marketing to operations and revenue management, to independent and chain hotels.. AHS's Indian arm is called [AHS Hospitality India Private Limited](#).

Recently we have also diversified into lease/ownership of Hotels & Resorts across India under our new Company – AHS Hotel Assets Pvt. Ltd [AHAPL](#)





Hospitality



Absolute Hotel Services Portfolio

AHS GROUP GLOBAL	Current Portfolio	Addition	No. of Keys	No. of Keys to be added	Countries
U Hotels & Resorts	11	10	662	1,330	Thailand, Vietnam, Laos, India Egypt and Turkey.
Eastin	10	7	2,056	2,140	Thailand, India, Vietnam and Laos.
Travelodge	4	1	966	900	Thailand & Vietnam
Vienna House	39	8	6,091	1,795	Thailand, Germany, Austria, Czech Republic, Poland, Romania, Switzerland, Slovakia & Vietnam
TPO	99	4	16,543	748	Austria, Czech Republic, Germany, Italy, Netherland, Spain, Poland, Switzerland
Absolute Collection	5	2	323	520	Thailand, Malaysia & India
Total	168	32	26,641	7,433	

WHY MONEY MANAGERS



We Offer:

- Detailed Project Report /TEV Study
- Innovative, Integrated and customized solutions.
- Focus on finding the right choice for our clients.
- Expertise in providing End to End services to our clients.
- Specialization in serving large corporate accounts.
- Association with industry's top solicitors, practicing Chartered Accountants and Company Secretaries.
- Long term relationship with Clients.
- Client Interaction & Personalized Service.
- Timing and Deadlines.
- Relationship with trust, sincerity, understanding and honesty.
- Creative Exploring, Thinking and Solving.
- Strong Ethics and Values.
- Professional Integrity.
- Improvement in the future valuation of the company.

CLIENTELE



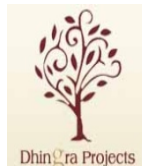
Client /Group	Location	Industry
Ashok Piramal Group		
- Peninsula Land Limited	Mumbai, Pune	Real Estate
- Morarjee Textiles Ltd.	Nagpur	Manufacturing
- PMP Auto Components Pvt Ltd	Mumbai, Ankleshwar	Manufacturing
- Shobla Hydropower Pvt. Ltd.	Kullu, Himachal Pradesh	Power
Delta Corp Limited	Mumbai, Goa	Hospitality and Gaming
Kamat Hotels India Limited	Mumbai, Pune, Goa, Silvassa	Hospitality
Paranjape Group	Mumbai, Pune	Hospitality & Real Estate
PNP Maritime Services Pvt Ltd	Mumbai, Dharamtar, Alibaug, Maharashtra	Minor Port, Railway & Warehousing
Unique Chains Pvt Ltd	Mumbai	Jewellery
Spenta Corporation	Mumbai	Real Estate



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Client /Group	Location	Industry
Tourism Finance Corporation of India Ltd	Mumbai, Delhi	NBFC
Mahadik Sugar and Agro Products Ltd.	Mumbai, Kolhapur	Manufacturing
Sahana Group	Mumbai	Hospitality & Real Estate
Vashu Bhagnani Group	Mumbai	Real Estate
Romell Group	Mumbai	Real Estate
Dhingra Group	Goa, Delhi, Rajasthan	Real Estate & Hospitality
Sharada Group	Mumbai , Pune	Real Estate
V Raheja Group	Mumbai	Real Estate
Hariom Group	Bhilai & Mumbai	Steel
Palmyra Resorts Pvt. Ltd.	Goa	Hospitality
Pujara Builders	Mumbai	Real Estate
Advantage Raheja Group	Bangalore	Hospitality



CLIENTELE



Client /Group	Location	Industry
Capri Housing Finance Ltd	Mumbai	NBFC
Alcon Victor Group	Goa	Hospitality
Nitin Castings Limited	Mumbai, Silvassa	Manufacturing
Deserve Group	Mumbai	Real Estate
Utssav Group	Mumbai	Jewellery
Shanti Gold	Mumbai	Jewellery
Prescon Group	Mumbai, Goa	Real Estate
PAN Gulf Technologies Pvt. Ltd.	Mumbai	Engineering Services
Tajasvi Estate Pvt. Ltd.	Goa	Hospitality
Grace Group	Mumbai	Real Estate
S Raheja Realty	Mumbai	Real Estate
Surya Inns Ltd	Mumbai, Mahabaleshwar	Hospitality



CONTACT US



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THANK YOU!

