

# Money Managers (India) Pvt Ltd



More than thirty years ago when we started this Group, we had dreams in our heart and vision in our mind. Project Finance/ Debt Syndication consultancy was the first venture in January 1991. In this journey we have helped numerous clients from various industries such as hoteliers, builders, manufacturers, exporters, traders, infrastructures, etc in arranging funds from Banks and Financial Institutions.

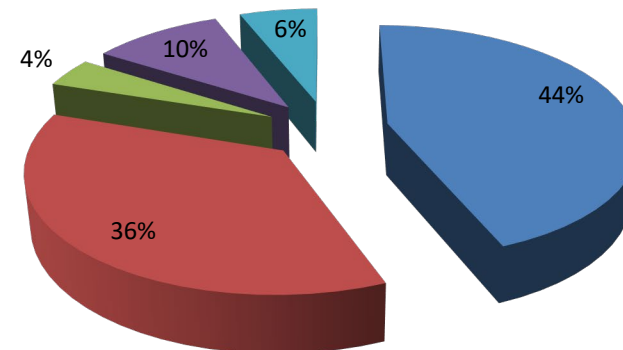
Having achieved a successful position in Corporate finance advisory, the Group added new verticals with entering into merger & acquisition & private equity advisory services.

“We at Money Managers believe that clients don’t make purchases, they form Relationships. We, therefore, focus on recognizing their needs and ambitions and then provide products and services, which leads to sustained client satisfaction. Repeated and sustained client satisfaction develops Relationships, which is the key to success.”

**Mr. Subodh Dharkar**  
**Managing Director**

## Clientele

■ Hospitality ■ Real Estate ■ Jewellery ■ Manufacturing ■ Infrastructure



## Corporate Finance Advisory

We assess and prepare an optimum financing structure based on the prevailing lending parameters to assist the client in raising debt from various banks/ financial institutions. We have helped our clients to raise debts from various top public/ private sector banks. We also organize funds from some of the prestigious co-operative and foreign Banks.

### APPROACH

- Carrying out historical, financial and functional analysis of the client.
- Designing and consulting financial product suitable to client need.
- Preparing financial projections, Information Memorandum, Techno Economic Viability report and CMA data.
- Presentation to the banks/financial institutions.
- Completing Banks' appraisal formats & carrying out all necessary process as per Banks' protocols required for the sanction.
- Execution of all post sanction documents in consultation with client and bank and completing all disbursement formalities.
- Liasoning with Valuers, Advocates and any other consultants.

## We Deal With

1. State Bank of India
2. Tourism Finance Corporation of India
3. Kotak Realty Fund
4. Saraswat Co op Bank Ltd
5. Axis Asset Management Company
6. Axis Bank Ltd
7. Bank of India
8. JM Financial Ltd (NBFC & ARC)
9. Integrow Assets Management
10. India Infrastructure Finance Company Ltd (IIFCL)
11. ICICI Housing Finance Ltd
12. Bajaj Finserv



# Mergers & Acquisition Advisory

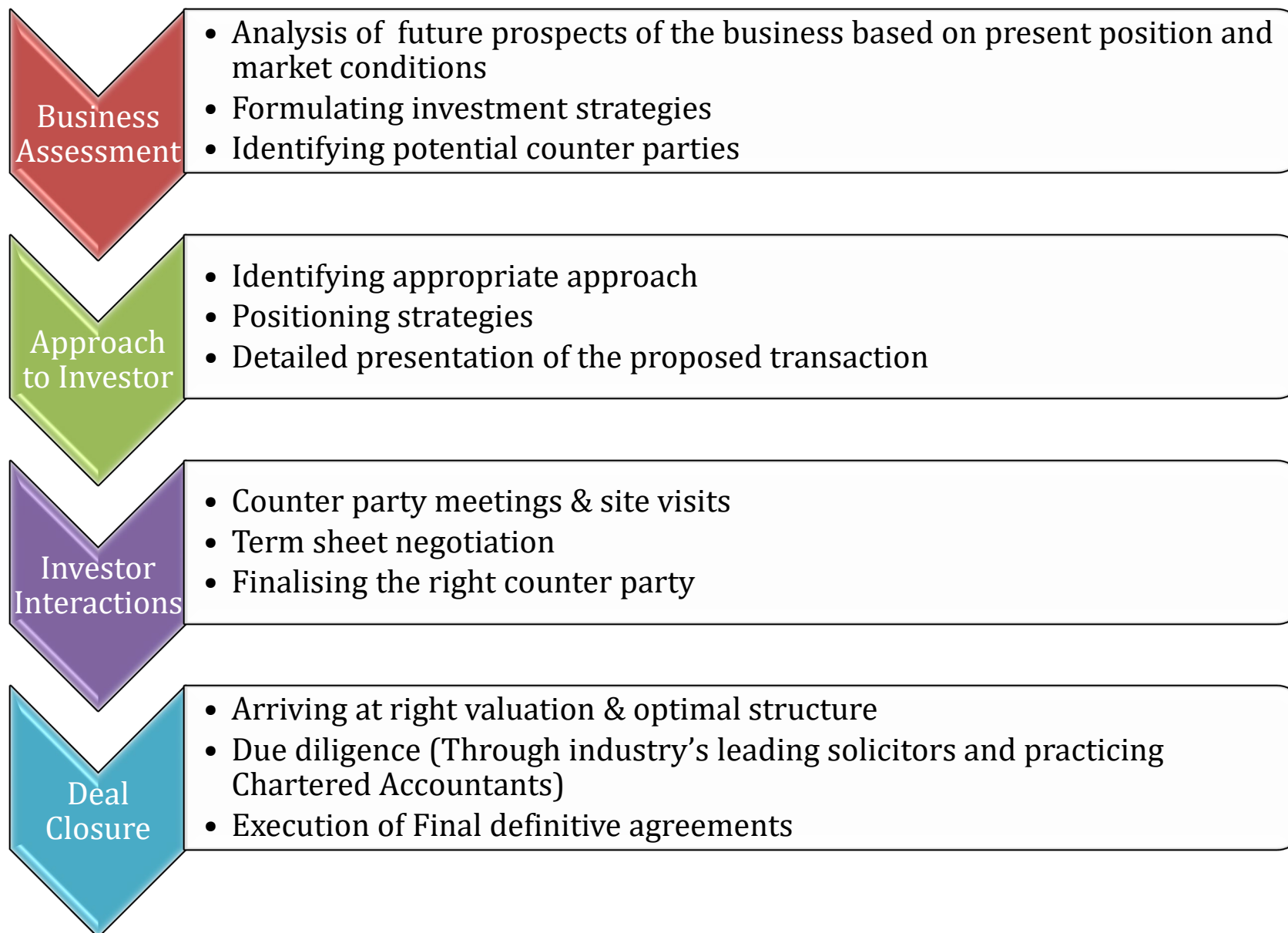


After successful establishment of corporate finance division, Money Managers diversified into Mergers and Acquisitions (M&A) Advisory specialised in Hospitality and Real Estate Industry. Money Manager's strong domain knowledge, expertise and relationships with financial institutions gives it the ability to offer proficient advice to investors/clients.

Our long market standing enables us to source relevant targets to our investors from across the globe. We ensure that our clients get quality assets and competitive pricing at the same time our investor gets the best returns. We also work with stressed asset management departments of the Banks and ARC for sale of their hotel properties which have turned NPA. This route also enables investors to maximize their ROI by acquiring properties at most reasonable/economical price in the market.

While evaluating M&A deals, we also assist clients in obtaining transaction financing, through our corporate finance services.

## Management of End to End M&A Deal Process (Investor Side/Target Side)





## Private Equity Advisory

We at Money Managers help our clients in securing finance through our extensive network. We enables the clients to raise capital from private players from domestic & overseas market at optimum cost. Our Capital Raising services are tailored to suit client requirements and provide end to end resource support for effective implementation.





# Hospitality



With our vast experience of Hospitality Industry as their project finance consultants, it was most natural extension of our business activity. This business vertical completes the Hospitality circle as we also have a joint venture with AHS, a Thailand based Hospitality Management Company. AHS's Indian arm is called AHS Hospitality India Private Limited.

AHS Thailand also has a joint venture with Travelodge Hotels, to roll out the Travelodge brand and sub-brands in Thailand. Further Travelodge has also in-principally approved to enter India in joint venture with AHS India.

[www.absolutehotelservices.com](http://www.absolutehotelservices.com)



VIENNA HOUSE



# Hospitality



## Absolute Hotel Services Portfolio

| AHS GROUP GLOBAL    | Current Portfolio | Addition in 2024 | No. of Keys  | No. of Keys to be added in 2024 | Countries   |
|---------------------|-------------------|------------------|--------------|---------------------------------|---|
| U Hotels & Resorts  | 15                | 5                | 1081         | 649                             | Thailand, Vietnam, Indonesia, India, Hong Kong, Turkey & Russia, IndoChina    |
| Eastin              | 12                | 7                | 2296         | 4936                            | Thailand, Vietnam, IndoChina, Indonesia & India                               |
| Travelodge          | 5                 | 2                | 1568         | 1050                            | Thailand & Vietnam  |
| Vienna House        | 25                | 1                | 4316         | 900                             | Germany, Austria, Czech Republic, Poland, Romania, Russia, Slovakia & Vietnam |
| Absolute Collection | 3                 | -                | 3100         | -                               | Thailand, Indonesia & Vietnam   |
| <b>Total</b>        | <b>60</b>         | <b>15</b>        | <b>12361</b> | <b>7535</b>                     |   |



# WHY MONEY MANAGERS



## **We Offer:**

- Detailed Project Report /TEV Study
- Innovative, Integrated and customized solutions.
- Focus on finding the right choice for our clients.
- Expertise in providing End to End services to our clients.
- Specialization in serving large corporate accounts.
- Association with industry's top solicitors, practicing Chartered Accountants and Company Secretaries.
- Long term relationship with Clients.
- Client Interaction & Personalized Service.
- Timing and Deadlines.
- Relationship with trust, sincerity, understanding and honesty.
- Creative Exploring, Thinking and Solving.
- Strong Ethics and Values.
- Professional Integrity.
- Improvement in the future valuation of the company.



# CLIENTELE



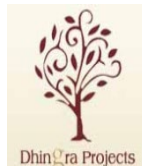
| Client /Group                        | Location                                | Industry                          |
|--------------------------------------|---|-----------------------------------|
| <b>Ashok Piramal Group</b>           |   |                                   |
| - Peninsula Land Limited             | Mumbai, Pune                            | Real Estate                       |
| - Morarjee Textiles Ltd.             | Nagpur                                  | Manufacturing                     |
| - PMP Auto Components Pvt Ltd        | Mumbai, Ankleshwar                      | Manufacturing                     |
| - Shobla Hydropower Pvt. Ltd.        | Kullu, Himachal Pradesh                 | Power                             |
| <b>Delta Corp Limited</b>            | Mumbai, Goa                             | Hospitality and Gaming            |
| <b>Kamat Hotels India Limited</b>    | Mumbai, Pune, Goa, Silvasa              | Hospitality                       |
| <b>Paranjape Group</b>               | Mumbai, Pune                            | Hospitality & Real Estate         |
| <b>PNP Maritime Services Pvt Ltd</b> | Mumbai, Dharamtar, Alibaug, Maharashtra | Minor Port, Railway & Warehousing |
| <b>Unique Chains Pvt Ltd</b>         | Mumbai                                  | Jewellery                         |



# CLIENTELE



| Client /Group                            | Location              | Industry                  |
|--|-----------------------|---------------------------|
| Tourism Finance Corporation of India Ltd | Mumbai, Delhi         | NBFC                      |
| Mahadik Sugar and Agro Products Ltd.     | Mumbai, Kolhapur      | Manufacturing             |
| Sahana Group                             | Mumbai                | Hospitality & Real Estate |
| Vashu Bhagnani Group                     | Mumbai                | Real Estate               |
| Romell Group                             | Mumbai                | Real Estate               |
| Dhingra Group                            | Goa, Delhi, Rajasthan | Real Estate & Hospitality |
| Sharada Group                            | Mumbai , Pune         | Real Estate               |
| V Raheja Group                           | Mumbai                | Real Estate               |
| Hariom Group                             | Bhilai & Mumbai       | Steel                     |
| Palmyra Resorts Pvt. Ltd.                | Goa                   | Hospitality               |
| Pujara Builders                          | Mumbai                | Real Estate               |
| Advantage Raheja Group                   | Bangalore             | Hospitality               |



# CLIENTELE



| Client /Group                   | Location              | Industry             |
|---------------------------------|-----------------------|----------------------|
| Alcon Victor Group              | Goa                   | Hospitality          |
| Nitin Castings Limited          | Mumbai, Silvassa      | Manufacturing        |
| Deserve Group                   | Mumbai                | Real Estate          |
| Utssav Group                    | Mumbai                | Jewellery            |
| Shanti Gold                     | Mumbai                | Jewellery            |
| Prescon Group                   | Mumbai, Goa           | Real Estate          |
| PAN Gulf Technologies Pvt. Ltd. | Mumbai                | Engineering Services |
| Tajasvi Estate Pvt. Ltd.        | Goa                   | Hospitality          |
| Grace Group                     | Mumbai                | Real Estate          |
| S Raheja Realty                 | Mumbai                | Real Estate          |
| Surya Inns Ltd                  | Mumbai, Mahabaleshwar | Hospitality          |



CONTACT US



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THANK YOU!

